Conditional Conservatism of Aggregate Accounting Earnings

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Abstract

Using both the Basu (1997) model and the Ball and Shivakumar (2006) models, we examine whether or not conditional conservatism is observed at the aggregate level. We find some evidence consistent with conditional accounting conservatism at the aggregate level. Our results show that the slope coefficient on the interaction variable measuring the difference in sensitivity of aggregate accounting earnings to equal-weighted aggregate stock market returns is approximately three times as high in periods with negative market returns as is in periods with positive market returns. Our results also demonstrate that the inclusion of macroeconomic indicators and discount rate variables into the conditional conservatism models improves model specification significantly. For example, when equal-weighted return is used as the gain or loss proxy, the inclusion of macroeconomic indicators and discount rate proxies in the regression model increases the adjusted R^2 from 5% to 53%. Based on the empirical evidence from this study, we recommend that researchers who study the fundamental characteristics of accounting information in the context of aggregate accounting earnings include both macroeconomic indicators and discount rate variables as explanatory variables in their regression models in order to improve model specification.

Keywords: Aggregate earnings, Conditional conservatism, Aggregate cash flows

1. Introduction

Prior studies provide some empirical evidence regarding how market participants react to aggregate accounting earnings news (i.e., Kothari, Lewellen, & Warner, 2006; Anilowski, Feng, & Skinner, 2007; Cready & Gurun, 2010; Patatoukas, 2014). These studies speculate that the stock market's response to aggregate accounting earnings news is due to the fact that aggregate accounting earnings provide information regarding the macroeconomy. For example, Kothari, Lewellen, and Warner (2006) claim that aggregate earnings changes are correlated with contemporaneous value news which may cause investors to revise their expectations regarding discount rates. Patatoukas (2014) suggests that the relation between aggregate accounting earnings and stock market valuation is complicated by the fact that stock market prices are very sensitive to even small revisions in investors' expectations concerning discount rates. He specifically demonstrates that an increase in expected future cash flows is positively related to valuation, while an increase in discount rate is negatively related to the firm's value. However, these studies primarily focus on investigating the relationship between aggregate accounting earnings and expected future cash flows or discount rates, i.e., whether or not aggregate accounting earnings data can provide new information to the market in terms of expected future cash flows and discount rates, rather than examining the fundamental characteristics of financial reporting information at the aggregate level. We investigate whether or not the conditional conservatism which is widely observed in the individual firm level is also observed in the aggregate level.

Basu (1997) interprets accounting conservatism as capturing accountants' tendency to require a higher degree of verification for recognizing good news than bad news in financial statements (pp. 4). Similarly, Watts (2003) defines conditional accounting conservatism as the asymmetric verifiability required for recognition of profits versus losses (pp. 208). The result of conditional conservatism is that losses are reflected in net income more quickly than gains. Watts (2003) attributes the demand for conditional accounting conservatism to explanations related to contracting, shareholder litigation, taxation, and accounting regulation. It follows that when a firm is faced with contracting or shareholder litigation concerns then it will likely adopt conservative accounting.

Given this firm-level conditional accounting conservatism, one can draw an analogy between the demand for

conditional accounting conservatism at the firm level and that at the aggregate level. Each publicly traded company is required to provide its earnings figures periodically, and aggregating such earnings numbers is naturally expected to provide timely information concerning aggregate earnings and the macroeconomy. This consequently affects stock market returns (refer to Shivakumar, 2007). When the market as a whole incurs an economic loss it increases the need for debt holders to make reassessments regarding the lower bounds of their claims. Bad economic times may trigger firms to re-estimate the useful lives of tangible assets and incur larger impairment expenses. An efficient market will then expect and require that aggregate earnings recognize losses in economic downturns in a timelier manner than gains in economic booms.

Although these expectations seem reasonable, one may still expect to observe no conditional accounting conservatism at the aggregate level. First, prior studies find that aggregate earnings exhibit different traits than firm-level earnings. Kothari, Lewellen, and Warner (2006) investigate the earnings-return relation at the aggregate level, documenting a negative correlation between market returns and aggregate earnings news. Hirshleifer, Hou, and Teoh (2009) also show that the negative aggregate earnings-return correlation mainly derives from a negative relation between innovations in aggregate accruals and market returns. Both studies speculate that the flipped correlation sign between returns and earnings (or accruals) at the aggregate level results from the fact that aggregate earnings (or aggregate accruals) contain information regarding discount rate changes.

Second, prior studies suspect that the earnings aggregation process may cancel out the signs of events occurring during each period. Givoly, Hayn, and Natarajan (2007) identify certain characteristics of the information environment unrelated to conservatism that affect Basu's (1997) conditional accounting conservatism as measured by differential earnings timeliness. They find that the differential timeliness measure is sensitive to the degree of uniformity in the news content during a given period. Specifically, if a measurement period is dominated by same-sign events then it is more likely to find a significant positive coefficient on return when interacted with the dummy variable that is a proxy for a gain or loss. The aggregation procedure may therefore have combined opposite-sign events, attenuating the positive coefficient.

Third, prior finance and accounting literature attempt but have not yet found conditional accounting conservatism at the aggregate level. Jorgensen, Li, and Sadka (2009) investigate whether or not accounting conservatism changes across different accounting regimes. Using equal-weighted and value-weighted aggregate returns calculated based on all individual stocks for each year in their sampled period, they find no evidence of conditional accounting conservatism at the aggregate level.

The current literature does not provide any empirical support on conditional accounting conservatism at the aggregate level. In this study, we accordingly investigate conditional conservatism at the aggregate level, i.e., the relation between aggregate market returns and aggregate earnings, using different conditional conservatism models as well as including macroeconomic indicators and discount rate variables in these models to explain this relationship.

We address our research question by following prior studies that aggregate firm-level data for further analyses (refer to Kothari et al. 2006; Jorgensen et al. 2009; Cready & Gurum, 2010). Our sample period spans over the years from 1963 to 2009. We collect accounting data along with equal- and value-weighted market return data from the CRSP/Compustat Merged database and CRSP indices, respectively. We limit our sample to firms with fiscal years ending in December only in order to increase comparability with earlier studies. In order to be consistent with Cready and Gurun (2010), we also limit our sample to firm year observations with stock prices between US \$5 and US \$10,000.

To test our predictions, we first use both the Basu (1997) and the Ball and Shivakumar (2006) conditional conservatism models to examine conditional accounting conservatism at the aggregate level. Our results support our predictions by showing that the sensitivity of aggregate accountings to equal-weighted aggregate market returns is approximately three times (3.025 = [0.162 + 0.080]/0.080) as high in periods with negative market returns as is in periods with positive market returns (refer to Panel A of Table 3). Moreover, we add macroeconomic indicators and discount rate variables to both models because these factors have been shown to play a role in the aggregate earnings-returns relation. Our results show that the inclusion of macroeconomic indicators and discount rate variables in the conditional conservatism models improves the model specification and as a result R^2 increases from 5% in panel 3 of Table 3 to 53% in panel A of Table 5. Our findings are consistent with the documentation of firm-level conditional conservatism in prior studies. These prior papers argue that an efficient market requires that aggregate earnings recognize losses in a timelier manner than gains (refer to Shivakuma 2007 & 2010).

This study contributes to the literature as follows. First, we find evidence of conditional accounting conservatism at

the aggregate level. Both the Basu (1997) and some of the Ball and Shivakumar (2006) models suggest that conditional accounting conservatism may be present at the aggregate level. Second, we demonstrate that adding the macroeconomic indicators and discount rate variables in the "reverse regression models" of accounting earnings and returns at the aggregate level improves the model specification significantly. More importantly, our findings demonstrate that conditional accounting conservatism remains visible even after controlling for the relationship between the discount rate and aggregate returns. Third, our results add to the aggregate studies by showing that aggregate accruals are timelier in recognizing bad versus good economic news, suggesting that firms do manage accounting accruals in response to market-wide undervaluation (refer to Ball and Shivakumar, 2006).

This paper is organized as follows. Section 2 discusses the prior literature on the conditional accounting conservatism and aggregate earnings-return relation at both the firm- and aggregate-level and develops our hypotheses. Section 3 describes the sample and research design. Section 4 provides empirical results, and section 5 concludes.

2. Literature Review and Hypothesis Development

2.1 Firm-Level Conservatism Studies

There are two different forms of accounting conservatism – unconditional and conditional conservatism. One example of unconditional accounting conservatism is the excessive depreciation recognition concerning difficult-to-verify information and results in downwardly biased reported accounting numbers. An example of conditional accounting conservatism is the practice of impairment rules applied after difficult-to-verify news occurs (Qiang, 2007). Bliss (1924) interprets accounting conservatism as "anticipates no profits but anticipates all losses." Basu (1997) interprets conditional conservatism as the systematic differences between the bad news and good news periods during which accounting earnings incorporate the news. Using negative and positive unexpected annual stock returns as a proxy for bad and good news, respectively, he finds that accounting earnings recognize bad news in a timelier fashion than good news.

Ball and Shivakumar (2006) apply this notion of conditional accounting conservatism in testing whether or not accruals recognize gains and losses in an asymmetrically-timely manner. They argue that the relation between cash flows and accruals cannot be linear because the recognition of gains and losses is asymmetric. They also contend that earnings is a more efficient performance measure relative to cash flows for contracting purposes because of the role accruals play in ameliorating the noise in cash flows. They argue that the asymmetric gain and loss recognition role of accruals should exhibit a positive association between cash flows and accruals whereas the noise-reduction role of accruals should manifest itself in a negative correlation between cash flows and accruals.

Watts (2003) attributes the demand for accounting conservatism to explanations related to contracting, litigation, taxation, and regulation. On the contracting role of conservatism Zhang (2008) finds that conservatism provides lenders with *ex post* benefits through the timely signaling of default risk and *ex ante* benefits through lower interest rates. LaFond and Roychowdhury (2008) argue that conservatism mitigates the agency problem arising from the separation of ownership and control. They find that as managerial ownership in a firm increases, i.e., when the agency problem is less severe, the Basu (1997) asymmetric timeliness coefficient becomes less positive, i.e., less conservatism is observed.

Lobo and Zhou (2006) investigate the change in financial reporting conservatism following the Sarbanes–Oxley Act of 2002 and find evidence consistent with the demand of conservatism due to litigation risk. They document that as the litigation risk related to executives' certification of financial reports increases following the SOX firms report lower discretionary accruals. Additionally, the interaction variable in Basu's (1997) model measuring the asymmetric timeliness for the recognition of bad news versus good news also increases.

The regulation explanation finds regulators and standard setters induce reporting conservatism by imposing regulatory costs on firms, while the taxation hypothesis reports that firms demand conservative accounting in order to defer taxes (Qiang, 2007). When firms are faced with either contracting or shareholder litigation concerns, they will likely adopt conservative accounting.

2.2 Aggregate-Level Accounting Earnings and Stock Market Studies

A recent stream of research inquires into whether or not certain accounting phenomena appear at the aggregate level. A pioneer study by Kothari, Lewellen, and Warner (2006) examines post-earnings announcement drift at the aggregate level. Contrary to the firm-level findings that stock returns drift in the direction of earnings surprises for up to three quarters following the earnings announcement, Kothari et al. (2006) find that aggregate market returns are unrelated to past aggregate earnings but are negatively correlated with concurrent aggregate earnings (refer to

Bernard and Thomas, 1990). They argue that a contemporaneous negative relation between aggregate accounting earnings and market returns is consistent with the discount rate implications of aggregate earnings, while the positive relation at the firm level suggests that firm earnings are dominated by cash flow news. They also find that earnings growth is strongly correlated with several discount rates proxies including changes in T-bill rates, changes in the term structure slope, and changes in the yield spread between low- and high-grade corporate bonds. They speculate that this discount rate implication in aggregate earnings and aggregate accruals can lead to a different finding when we use conservatism models for aggregate earnings versus firm earnings. Patatoukas (2014) uses a US stock market sample from 1981 to 2009 showing that the relation between aggregate accounting earnings and discount rates is due to the fact that aggregate accounting earnings are tied to news regarding the real riskless rate, expected inflation, and expected equity risk premium.

Hirshleifer, Hou, and Teoh (2009) study the accrual anomaly at the aggregate level. Previous firm-level studies find that investors overestimate the implications of accruals and underestimate the implications of cash flows for future earnings assessment (i.e., Sloan, 1996). Accruals are therefore a negative predictor of abnormal stock returns. Hirshleifer et al. (2009) show that aggregate accruals are a strong positive time series predictor for aggregate market returns, while innovations in accruals are negatively and contemporaneously correlated with aggregate returns. These findings suggest that innovations in aggregate accruals and cash flows either contain information regarding changes in discount rates or that firms manage earnings in response to market-wide undervaluation (Hirshleifer et al., 2009).

It is therefore reasonable to expect to observe conditional accounting conservatism at the aggregate level (i.e., Shivakumar, 2007). Consequently, we find that prior aggregate-level studies investigating the relation between aggregate accounting earnings and stock market valuation may have implications for studying aggregate accounting conservatism as well. However, earlier studies that examine the aggregate earnings-returns relation (Kothari et al., 2006) or aggregation bias (Givoly et al., 2007) have not tested the fundamental characteristics of reported accounting information such as conditional accounting conservatism at the aggregate level. Jorgensen et al. (2009) attempt to document conditional accounting conservatism at the aggregate level but their results are insignificant using within-sample aggregate returns.

2.3 Hypothesis Development

Qiang (2007) points out that both the contracting and litigation explanations for accounting conservatism may induce conditional conservatism at the firm level. One may therefore anticipate to observe conditional conservatism at the aggregate level as well (i.e., Shivakumar, 2007). When the stock market is dominated by bad news, debt holders are more likely to demand assessment information for the liquidation value of their debts. Firms may also be forced to incur large impairment losses on their inventories and tangible and intangible assets. Poor stock performance when the market suffers from a decline also increases the litigation risks, which in turn leads firms to report more conservatively. Thus, we expect to see aggregate accounting earnings respond to market losses in a timelier manner than to market expansion. Our hypotheses below are stated in the alternative form:

H1a: Aggregate accounting earnings recognize market losses and gains in an asymmetrically timely manner.

H1b: Aggregate accruals recognize market losses and gains in an asymmetrically timely manner.

Prior literature documents that aggregate accounting earnings have implications for macroeconomic variables such as inflation, expected future cash flows, and discount rate news (i.e., Kothari et al., 2006; Jorgensen et al., 2009; Patatoukas, 2014). Ignoring macroeconomic variables and discount rates in regression models may result in lower R^2 due to poor model specification when aggregate accounting earnings are used as the dependent variable and aggregate returns as an independent variable in the regression. In particular, omitting the discount rate proxy in the models may introduce a correlated omitted variable problem in the model. We therefore expect to observe an improvement in the model specification once we introduce the discount rate variables alongside the macroeconomic indicators in the conditional conservatism models.

H2: Including discount rate proxy variables and macroeconomic variables in the conditional conservatism models improves the model specification at the aggregate level.

3. Sample and Research Design

We collect annual financial and accounting data spanning from the years 1963 to 2009. We download the equal- and value-weighted market return data from the CRSP indices. We retrieve the accounting data from the CRSP/Compustat merged database, restricting our sample to firm-year observations for which the earnings per share before extraordinary items as well as operating income are all available. Similar to Jorgensen et al. (2009), we limit our sample to firm-year observations with a December fiscal year end. Consistent with Cready and Gurun (2010), we

exclude firm years with stock prices lower than US \$5 or higher than US \$10,000. If any data on current assets, cash, current liabilities, short-term debt, taxes payable, depreciation, revenue, or gross property, plants, and equipment are missing then we assign a value of zero to these items.

Following Kothari et al. (2006) we calculate both earnings and earnings changes for the overall market in three different ways referred to as "aggregate," "equal-weighted," and "value-weighted." The aggregate series is the cross-sectional sum of either earnings or earnings changes for all firms within the sample scaled by the cross-sectional sum of lagged market equity (*Ep* or *dEp*), lagged book equity (*Eb* or *dEb*), or lagged earnings (*Ee* or *dEe*). The equal- and value-weighted measures are denoted with a suffix *_ew* and *_vw*, respectively. Consistent with prior studies, we also exclude stocks whose *dEp* ratios fall into the top and bottom 1% of their annual distributions (i.e., Kothari et al., 2006).

We follow Sloan (1996) and calculate accruals as follows:

Accruals = $(\Delta CA - \Delta Cash) - (\Delta CL - \Delta STD - \Delta TP) - Dep$ Equation (1)Where ΔCA = change in current assets, $\Delta Cash$ = change in cash/cash equivalents, ΔCL = change in current liabilities, ΔSTD = change in debt included in current liabilities, ΔTP = change in income taxes payable,Dep= depreciation and amortization expense.

Similar to Jorgensen et al. (2009), we use operating income as earnings in the accruals model. We calculate cash flow as the difference between operating income and accrual. We use the balance sheet numbers to calculate accruals and cash flows because the data from cash flow statements are not available for approximately half of our sample period (Hribar & Collins, 2002). We deflate accruals, cash flows, revenues, and gross property, plant, and equipment by average total assets. We calculate the equal-weighted and value-weighted aggregate accrual, cash flow, change in revenue, and gross property, plant, and equipment similarly to the equal-weighted and value-weighted aggregate earnings. Our final sample consists of CRSP returns and aggregate Compustat accounting data between the years 1963 and 2009.

In order to test Hypothesis 1, we apply the Basu (1997) and Ball and Shivakumar (2006) models to the aggregate accounting earnings and return data:

$$E_t \text{ or } dE_t = a_0 + a_1 DR_t + a_2 R_t + a_3 R_t \times DR_t$$
 Equation (2)

where E_t = aggregate earnings during year t,

 dE_t = aggregate change in earnings during year t,

 R_t = CRSP equal- or value-weighted market return during year t,

 DR_t = a dummy variable which equals 1 if $R_t < 0$.

 $Acc_{t} = b_{0} + b_{1}X_{t} + b_{2}Var_{t} + b_{3}dVar_{t} + b_{4}dVar_{t} \times Var_{t} + v_{t}$

where Acc_t = aggregate accrual during year t,

 X_t = aggregate-level set of independent variables that accruals models in the literature (i.e., Jones, 1991; Dechow & Dichev, 2002),

 Var_t = a proxy for gain or loss,

 $dVar_t = a(0,1)$ dummy variable that equals 1 if $Var_t < 0$.

We expect a_3 (Eq. 2) and b_4 (Eq. 3) measuring the difference in the sensitivity of aggregate accounting earnings to negative stock market returns relative to positive stock market returns to be positive and significant, which would suggest that aggregate accounting earnings (and aggregate accruals) are *conditionally* conservative.

We test Hypothesis 2 by including macroeconomic indicators and discount rate proxies in equations (2) and (3). Following Kothari et al. (2006), we use *GDP*, *CONS*, and *IPROD* as macroeconomic indicators. *GDP* and *CONS* are per capita growth rates for real gross domestic product and personal consumption. *IPROD* is growth in industrial production. For discount rate proxies we use the four-quarter change in *T-bill*, *TERM*, and *DEF*. *T-bill* is the three-month T-bill rate. *TERM* is the yield spread between 10-year T-notes and three-month T-bill rates. *DEF* is the

Equation (3)

yield spread between Baa- and Aaa-rated corporate bonds.

We expect the model specification for Equations (2) and (3) to improve, thus a higher likelihood of observing conditional conservatism using the aggregate data once macroeconomic indicators and discount rate variables are included in the models.

4. Empirical Results

Table 1 presents the descriptive statistics for the aggregate-level variables. In panel A, the mean (median) of the equal- and value-weighted market returns are 15.1% (11.8%) and 9% (12.1%), consistent with the 3.82% and 3.34% quarterly market returns reported by Kothari et al. (2006). The mean (median) of the aggregate, equal-weighted, and value-weighted earnings are 7.1% (6.6%), 7.4% (6%), and 6.3% (6.5%) respectively, when aggregate earnings are scaled by the cross-sectional sum of lagged market equity. In panel B, the mean and median of equal-weighted accruals are -1.7% and -1.9% while the mean and median of value-weighted accruals are -4.1% and -3.1%, suggesting that a marked difference exists between the distributions of these two measures. While the maximum for equal-weighted accruals is 1.4%, the maximum for value-weighted accruals is -1.1%.

Table 1. Descriptive statistics

Variable	Mean	Median	Std Dev	Minimum	Maximum
R_t^{ew}	0.151	0.118	0.272	-0.408	0.768
R_t^{VW}	0.090	0.121	0.188	-0.387	0.456
ep_agg	0.071	0.066	0.036	0.019	0.175
eb_agg	0.115	0.123	0.026	0.061	0.197
ee_agg	0.996	1.216	0.251	0.411	1.796
dEp_agg	0.004	0.007	0.014	-0.032	0.051
dEb_agg	0.009	0.012	0.026	-0.062	0.059
dEe_agg	0.081	0.122	0.232	-0.576	0.812
ep_ew	0.074	0.060	0.042	0.017	0.186
eb_ew	0.021	0.020	0.022	-0.021	0.064
ee_ew	1.127	1.115	0.231	0.541	1.572
dEp_ew	0.002	0.005	0.017	-0.045	0.037
dEb_ew	0.013	0.018	0.034	-0.114	0.095
dEe_ew	0.066	0.069	0.319	-0.545	0.599
ep_vw	0.063	0.065	0.037	0.016	0.162
eb_vw	0.005	0.004	0.013	0.000	0.078
ee_vw	1.112	1.129	0.441	0.093	2.081
dEp_vw	0.001	0.001	0.012	-0.023	0.031
dEb_vw	0.021	0.022	0.031	-0.066	0.063
dEe_vw	0.122	0.121	0.414	-0.901	0.918

Panel A. Aggregate returns and earnings, 1963-2009

Note. This table, Panel A, presents summary statistics of key variables. R_t^{ew} measures the equal-weighted buy and hold market return from April of year t to March of year t + 1. R_t^{vw} measures the value-weighted buy and hold market return from April of year t to March of year t + 1. E_p is the cross-sectional sum of earnings for all firms in the sample, scaled by the cross sectional sum of lagged market equity. Eb (or dEb) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged book value of equity. Ee (or dEe) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged earnings. Following Kothari et al. (2006), we measure the portfolio values in three ways: The "Aggregate," denoted with a suffix _agg, numbers equal the sum of the numerator divided by the sum of the denominator for firms in the portfolio. The "Equal weighted" and "Value weighted, denoted with a suffix _ew and _vw respectively, numbers are instead averages of firm-level ratios, beginning with per share numbers. Our sample

consists of fi	rms with	December	fiscal	year-end a	and we	exclude	stocks	whose a	dEp ra	atios 1	fall in	the top	and	bottom	1%
of their annua	al distrib [,]	utions.													

Variable	Mean	Median	Std Dev	Minimum	Maximum
acc_ew	-0.017	-0.019	0.018	-0.076	0.014
cf_ew	0.121	0.131	0.027	0.072	0.171
dCF_ew	0.002	0.001	0.018	-0.041	0.051
cf_ew_{t-1}	0.112	0.124	0.021	0.055	0.176
cf_ew_{t+1}	0.121	0.123	0.021	0.035	0.144
dRev_ew	0.122	0.102	0.055	-0.006	0.302
gppe_ew	0.719	0.699	0.162	0.331	1.127
acc_vw	-0.041	-0.031	0.010	-0.082	-0.011
cf_vw	0.171	0.153	0.031	0.087	0.241
dCF_vw	0.000	-0.001	0.018	-0.044	0.041
cf_vw_{t-1}	0.171	0.162	0.033	0.053	0.311
Cf_VW_{t+1}	0.161	0.155	0.042	0.001	0.233
dRev_vw	0.076	0.080	0.056	-0.005	0.312
gppe_vw	0.733	0.781	0.179	0.299	1.318

Panel B. Aggregate variables for the accruals models

Note. This table, Panel B, presents summary statistics of key variables used in the accrual models. Acc is the aggregate accruals, and cf is the aggregate cash flows, using the balance sheet approach (refer Hribar & Collins, 2002). The equal-weighted and value-weighted variables, i.e., Acc_ew , Acc_vw , cf_ew , and cf_vw , are calculated in the same way we calculate Ee_ew and Ee_vw . dCF_ew and dCF_vw are the aggregate cash flows change, equal- and value-weighted respectively. dRev is the aggregate revenue change and gppe is the aggregate gross PP&E. The equal-weighted and value-weighted variables, i.e., $dRev_ew$, $dRev_vw$, $gppe_ew$, and $gppe_vw$, are calculated in the same way we calculate Ee_ew and Ee_vw . Same as the Panel A, December-ending and dEp ratios rules are applied in sample filtering.

Table 2 shows the simple correlations among the key aggregate-level variables of interest. We do not report alternative earnings measures (i.e., *Eb*, *Ee*, *dEb*, *dEe*) and some variables in the accruals models in order to conserve space. Each equal-weighted variable is correlated with its value-weighted counterpart except for the correlations between dCF_{ew} and dCF_{vw} . This suggests that the differences in the distributions for dCF_{ew} and dCF_{vw} may make the accruals model inferences quite different when one variable is used as the gain/loss proxy versus the other. This may lead to different empirical findings for the equal-weighted and value-weighted Ball and Shivakumar (2006) models. We also find that the correlation between the equal-weighted (value-weighted) market return and change in equal-weighted (value-weighted) earnings is -0.18 (-0.14), although it is not significant at the conventional significance level.

	R_t^{ew}	R_t^{vw}	ep_ew	dEp_ew	ep_vw a	lEp_vw	acc_ew d	CF_ew	acc_vw dC	CF_vw
R_t^{ew}		0.75 ***	0.13	-0.18	0.21	-0.11	0.10	-0.09	0.10	-0.21
R_t^{vw}	0.73 ***		0.10	-0.17	0.27	-0.14	-0.08	0.01	0.01	-0.25
ep_ew	0.11	0.09		0.31 *	0.85 **	0.21	0.61 **	-0.14	0.32 **	0.00
dEp_ew	-0.16	-0.13	0.22 *		0.21	1.01 **	* 0.41 **	0.10	0.52 **	0.12
ep_vw	0.26 *	0.26 **	0.72 **	0.28		0.22	0.42 ***	-0.11	0.22	-0.10
dEp_vw	0.13	-0.07	0.29	0.95 *	0.28		0.35 ***	0.21	0.41 ***	0.21
acc_ew	0.06	0.01	0.39 **	0.31 **	0.40 ***	0.26 *		-0.42	0.62 ***	-0.06
dCF_ew	-0.16	-0.21	-0.10	0.12	-0.01	0.09	-0.41 **		-0.10 **	0.71
acc_vw	0.07	0.08	0.41 **	0.39 **	0.19 *	0.48 *	0.72 ***	-0.27		-0.32
dCF_vw	-0.23	-0.29	0.04	0.31	-0.02	0.12	0.01	0.81	-0.29 **	

Table 2. Correlations among key variables

Note. This table shows correlations among key aggregate variables, 1963-2008. R_t^{ew} measures the equal-weighted

buy and hold market return from April of year t to March of year t + 1. $R_t^{\gamma w}$ measures the value-weighted buy and hold market return from April of year t to March of year t + 1. Ep (or dEp) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged market equity. Following Kothari et al. (2006), we measure the portfolio values in three ways: The "Aggregate," denoted with a suffix _agg, numbers equal the sum of the numerator divided by the sum of the denominator for firms in the portfolio. The "Equal weighted" and "Value weighted, denoted with a suffix _ew and _vw respectively, numbers are instead averages of firm-level ratios, beginning with per share numbers. *Acc* is the aggregate accruals, and *cf* is the aggregate cash flows, using the balance sheet approach (refer Hribar & Collins, 2002). The equal-weighted and value-weighted variables, i.e., *Acc_ew*, *Acc_vw*, *cf_ew*, and *cf_vw*, are calculated in the same way we calculate *Ee_ew* and *Ee_vw*. *dCF_ew* and *dCF_vw* are the aggregate cash flows change, equal- and value-weighted respectively. Our sample consists of firms with December fiscal year-end. We exclude stocks whose *dEp* ratios fall in the top and bottom 1% of their annual distributions. Pearson (Spearman) are located in the upper (lower) right (left) corner. ***, **, and * represent two-tailed significance at the 1%, 5%, and 10% levels, respectively.

Table 3, Panel A (B) reports the results for the basic Basu (1997) model at the aggregate level using equal-weighted (value-weighted) market return as the gain/loss proxy. Panel A shows that seven out of 12 regressions have interaction variable coefficients that are positively significant, consistent with aggregate earnings having the conservatism property. Panel B shows that there is still some evidence of conservatism when the value-weighted market return is used as the gain/loss proxy. Six out of 12 regressions generate positively significant coefficients on the interaction variable.

In general the intercepts in these regressions are significant and positive, suggesting that there is a current recognition of unrealized gains from previous periods that are uncorrelated with current news. It is also worth noting that the adjusted R^2 from these regressions are low, ranging from -0.01 to 0.10, suggesting the independent variables explain only a small proportion of the dependent variable's variability. Our finding shows that the Basu (1997) model is able to detect some level of conditional accounting conservatism at the aggregate level.

		Aggregate							EW Earnings				
	ep_agg	eb_agg	ee_agg	dEp_agg	dEb_agg	dEe_agg		ep_ew	eb_ew	ee_ew	dEp_ew	dEb_ew	dEe_ew
Intercept	0.081 ***	0.129 **	1.461 **	* 0.010 *	0.012	0.061	_	0.071 ***	0.021 **	1.116 ***	0.002 *	0.009	0.142 *
	8.04	11.44	14.73	1.91	1.32	1.14		5.17	5.05	12.62	1.66	1.04	1.82
R_{I}^{ew}	0.021	0.010	0.099	-0.007	-0.001	0.206		0.080	0.001	-0.192	-0.021	-0.014	-0.192
	1.11	0.31	0.63	-0.61	-0.02	0.70		1.45	0.41	-1.01	-1.24	-0.68	-1.02
$d_R_t^{ew}$	0.021	0.029	0.301 *	0.017	0.041 **	0.301 *		0.053	0.011	0.381 **	0.019 **	0.013	0.219
	0.81	1.24	1.90	1.51	2.22	1.66		1.52	0.41	1.99	2.06	0.26	1.62
$R_t^{ew} \times d_R_t^{ew}$	0.112	0.159	1.508 *	0.112 *	0.239 ***	* 1.433		0.162 **	0.002	1.992 *	0.163 ***	-0.063	1.792 **
	1.12	1.03	1.89	1.93	2.69	1.61		1.97	0.06	1.67	3.12	-0.92	2.02
n	42	42	42	42	42	42		42	42	42	42	42	42
Adj. R^2	0.02	0.00	0.04	0.04	0.07	0.05		0.05	-0.01	0.10	0.05	0.02	0.08

Table 3. Aggregate-level Basu Models

Panel A: Basu regressions using equal-weighted market return as the gain/loss proxy

Panel B: Basu regressions using value-weighted market return as the gain/loss proxy

		Aggregate						VW Earnings					
	ep_agg	eb_agg	ee_agg d	dEp_agg	dEb_agg	dEe_agg		ep_vw	eb_vw	ee_vw	dEp_vw	dEb_vw	dEe_vw
Intercept	0.071 ***	0.102 ***	0.978 ***	0.012 ***	0.012	0.081		0.071 ***	0.007 **	0.827 **	0.010	0.014 *	0.201 *
	6.53	11.74	12.75	4.31	1.13	0.98		6.73	1.96	1.94	1.21	1.92	1.73
R_t^{vw}	0.060 *	0.051	0.051	-0.011	0.012	0.051		0.051 *	0.001	-0.259	-0.022 *	0.011	-0.526
	1.69	1.21	0.26	-0.92	0.27	0.22		1.67	0.25	-1.11	-1.66	0.15	-1.11
$d_R_t^{vw}$	0.032	0.041 *	0.122	0.014	0.026	0.142		0.032	0.000	0.021	0.016	0.016	0.092
	0.98	1.69	1.18	1.00	1.14	1.19		1.59	0.04	0.15	0.82	0.72	0.28
$R_t^{vw} \times d_R_t^{vw}$	0.110	0.113	0.992	0.113 *	0.161 *	0.879		0.138 *	0.035	1.427 **	0.092 **	0.066	1.552 **
	1.43	1.43	1.18	1.92	1.68	1.42		1.72	0.82	2.07	2.01	0.57	2.21
n	42	42	42	42	42	42		42	42	42	42	42	42
Adj. R^2	0.05	0.02	0.01	0.04	0.03	-0.01		0.06	-0.03	0.09	0.04	-0.04	0.08

Note. This table reports the Basu regression with aggregate-level variables, 1963-2008. R_t^{ew} measures the equal-weighted buy and hold market return from April of year t to March of year t + 1. R_t^{vw} measures the value-weighted buy and hold market return from April of year t to March of year t + 1. Ep (or dEp) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged market equity. *Eb* (or *dEb*) is the cross-sectional sum of earnings (or earnings in the sample) for all firms in the

sample, scaled by the cross sectional sum of lagged book value of equity. *Ee* (or *dEe*) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged earnings. Following Kothari et al. (2006), we measure the portfolio values in three ways: The "Aggregate," denoted with a suffix _agg, numbers equal the sum of the numerator divided by the sum of the denominator for firms in the portfolio. The "Equal weighted" and "Value weighted, denoted with a suffix _ew and _vw respectively, numbers are instead averages of firm-level ratios, beginning with per share numbers. $d_R_t^{ew} (d_R_t^{vw})$ is the dummy variable taking 1 when $R_t^{ew} (R_t^{vw})$ is less than zero, 0 otherwise. Our sample consists of firms with December fiscal year-end. We exclude stocks whose *dEp* ratios fall in the top and bottom 1% of their annual distributions. ***, **, and * represent two-tailed significance at the 1%, 5%, and 10% levels, respectively.

Table 4 Panel A presents the regression results for the Basu (1997) model with macroeconomic indicators when the gain/loss proxy is the equal-weighted market return. Only three out of twelve coefficients on the interaction variable remain significant and positive, and fewer intercepts are still significant. However, the adjusted R^2 s increase to the range of 0.02 and 0.58 from the range of -0.01 to 0.10. These results are consistent with the model specification improvement with inclusion of the macroeconomic indicators. Panel B shows the regression results for the Basu model with macroeconomic indicators when value-weighted market return is used as the gain/loss proxy. Only two out of twelve regression coefficients on the interaction variable remain statistically significant. In both panels A and B some of the *IPROD* coefficients become significant, suggesting that industrial production explains aggregate accounting earnings to a certain degree.

Table 4. Aggregate-level Basu Models with macroeconomic indicators

			Aggre	egate			EW Earnings					
	ep_agg	eb_agg	ee_agg a	lEp_agg	dEb_agg	dEe_agg	ep_ew	eb_ew	ee_ew	dEp_ew	dEb_ew	dEe_ew
Intercept	0.021 *	0.116 ***	1.136 ***	0.002	-0.005	-0.009	-0.022	-0.013 *	0.912 ***	-0.004	-0.007	-0.096
	1.66	4.22	3.97	0.16	-0.28	-0.21	-1.02	-1.92	5.47	-0.46	-0.62	-1.03
R_{t}^{ew}	-0.011	-0.001	0.212	-0.025	-0.002	0.215	0.016	-0.021	-0.211	-0.012 *	-0.026	-0.255
	-0.42	-0.16	0.98	-1.26	-0.12	0.48	0.82	-1.57	-1.42	-1.72	-0.82	-1.53
$d_R_t^{ew}$	-0.021	0.036	0.329 *	0.020	0.032	0.325 *	-0.015	-0.029 **	0.218	0.019 *	-0.010	0.242
	-0.93	1.52	1.75	1.35	1.52	1.76	-0.54	-1.99	1.32	1.75	-0.53	1.32
$R_t^{ew} * d_R_t^{ew}$	-0.066	0.092	1.006	0.065	0.157 *	0.896	0.018	-0.133 **	1.262 *	0.129 *	-0.109	1.001
	-0.59	1.49	1.29	1.02	1.79	1.42	0.12	-2.02	1.73	1.89	-0.92	1.62
Chg_CONS	0.009 *	-0.001	-0.011	0.000	-0.001	-0.021	0.007 **	0.004	-0.003	-0.001	-0.002	-0.004
	1.93	-0.32	-0.52	0.01	-0.24	-0.56	2.31	1.50	-0.12	-0.62	-0.73	-0.38
Chg_GDP	0.005	0.006	0.018	0.010	0.004	0.031	0.005 *	0.003	0.032	0.003	0.002	0.031
	1.43	1.08	0.68	0.84	0.93	0.93	1.92	1.62	1.32	1.42	1.02	1.46
Chg_IPROD	-0.008 ***	-0.001	0.026	0.020	0.009	0.012	-0.006 *	-0.002 ***	0.001	0.002 *	0.000	0.001
	-2.87	-0.98	1.05	0.59	1.21	1.18	-1.95	-2.61	0.26	1.86	-0.42	0.89
n	39	39	39	39	39	39	39	39	39	39	39	39
Adj. R^2	0.38	0.02	0.06	0.08	0.12	0.07	0.58	0.55	0.21	0.27	0.04	0.19

Panel A: Basu regressions using equal-weighted market return as the gain/loss proxy

Panel B: Basu regressions using value-weighted market return as the gain/loss proxy

			Aggi			VW Earnings						
	ep_agg	eb_agg	ee_agg	dEp_agg	dEb_agg	dEe_agg	ep_vw	eb_vw	ee_vw	dEp_vw	dEb_vw	dEe_vw
Intercept	0.011	0.225 ***	1.237 ***	-0.003	-0.009	-0.052	0.013 *	0.002	1.003 **	-0.011	-0.016	0.205
	0.61	5.22	5.89	-0.42	-0.67	-0.86	1.85	0.04	2.34	-0.42	-0.46	0.52
R_t^{vw}	0.051	0.042	0.216	-0.025	0.015	0.098	0.042	-0.018	-0.302	-0.036	0.013	-0.302
	1.19	0.52	0.52	-1.26	0.42	0.42	1.59	-0.72	-0.89	-0.98	0.29	-0.94
$d_R_t^{vw}$	0.012	0.037	0.261	0.006	0.032	0.216	0.006	-0.015	0.062	0.005	0.026	0.159
	0.58	1.52	1.49	0.92	1.29	1.52	1.24	-0.52	0.33	0.52	1.09	1.52
$R_t^{vw} \times d_R_t^{vw}$	-0.062	0.072	0.325	0.082	0.049	0.179	0.021	-0.018	1.546 **	0.062	-0.019	2.104 *
	-1.02	0.57	0.73	1.12	0.65	0.47	1.52	-0.68	2.01	1.52	-0.56	1.82
Chg_CONS	0.004	-0.001	-0.007	0.001	0.000	-0.005	0.002	0.010	-0.098	-0.002	-0.001	-0.062
	1.48	-0.52	-0.26	0.55	-0.08	-0.79	1.29	1.12	-1.45	-0.25	-0.62	-1.25
Chg_GDP	0.005 *	0.004	0.026	0.001	0.001	0.013 *	0.006 *	-0.001	0.058	0.003	0.004	0.061
	1.72	1.52	0.69	0.64	0.79	1.78	1.79	-0.62	1.26	1.03	1.06	1.21
Chg_IPROD	-0.002 *	-0.001	0.011	0.000	0.002	0.006	-0.003 **	0.001	0.002	0.000	0.001	0.006
	-1.92	-1.25	1.02	0.41	1.42	1.45	-2.32	1.02	0.85	0.92	1.42	1.02
n	39	39	39	39	39	39	39	39	39	39	39	39
Adj. R^2	0.44	0.04	0.06	0.11	0.09	0.07	0.48	-0.02	0.11	0.10	0.06	0.14

Note. This table reports the Basu regression with macroeconomic indicators at the aggregate-level. R_t^{ew} measures the equal-weighted buy and hold market return from April of year t to March of year t + 1. R_t^{vw} measures the value-weighted buy and hold market return from April of year t to March of year t + 1. E_p (or dE_p) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of

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lagged market equity. *Eb* (or *dEb*) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged book value of equity. *Ee* (or *dEe*) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged earnings. Following Kothari et al. (2006), we measure the portfolio values in three ways: The "Aggregate," denoted with a suffix _agg, numbers equal the sum of the numerator divided by the sum of the denominator for firms in the portfolio. The "Equal weighted" and "Value weighted, denoted with a suffix _ew and _vw respectively, numbers are instead averages of firm-level ratios, beginning with per share numbers. $d_R_t^{ew}(d_R_t^{vw})$ is the dummy variable taking 1 when $R_t^{ew}(R_t^{vw})$ is less than zero, 0 otherwise. *Chg_CONS* is four quarter change in personal consumption. *Chg_GDP* is four quarter change in per capita growth rates of gross domestic product. *Chg_IPROD* is four quarter change in industrial production growth. Our sample consists of firms with December fiscal year-end. We exclude stocks whose *dEp* ratios fall in the top and bottom 1% of their annual distributions. ***, **, and * represent two-tailed significance at the 1%, 5%, and 10% levels, respectively.

Table 5 illustrates the regression results for the Basu (1997) model using macroeconomic indicators and discount rate proxies. Panels A and B show that the discount rates which have been missing from the earlier studies of conditional accounting conservatism at the aggregate level are important independent variables in explaining the variability of aggregate accounting earnings. Change in T-bill rate has a very strong positive coefficient across different regressions (eight out of twelve regressions), suggesting that aggregate accounting earnings are strongly and positively associated with change in the T-bill rate. This finding is consistent with the prior literature's argument that higher aggregate earnings are related to higher discount rates (i.e., Kothari et al. 2006; Patatoukas, 2014). Furthermore, the coefficient on the interaction variable $R_t^{ew} \times dR_t^{ew}$ is positively significant in nine out of twelve regressions with the inclusion of the discount rate variables. Finally, the adjusted R^2 increases in nine out of twelve regressions, consistent with H2.

Panel B of Table 5 reports the regression results for the Basu model with macroeconomic indicators and discount rate proxies when the gain/loss proxy is the value-weighted market return. Only four regression generates a positive coefficient on the interaction term at the marginal significance level. We suspect that this weak result is due to the difference between the distributions of equal-weighted versus value-weighted aggregate-level variables. Prior studies also report some differences in their empirical findings when they use both measurements (i.e., Kothari et al., 2006; Jorgensen et al., 2009). The change in the T-bill rate is still a significantly positive explanatory variable for aggregate earnings.

Table 5. Aggregate-level Basu Models with macroeconomic indicators and discount rates	
Panel A: Basu regressions using equal-weighted market return as the gain/loss proxy	

		Aggregate						<i>EW Earnings</i>				
	ep_agg	eb_agg	ee_agg	dEp_agg	dEb_agg	dEe_agg	ep_ew	eb_ew	ee_ew	dEp_ew	dEb_ew	dEe_ew
Intercept	0.013	0.154 ***	0.954 ***	0.007	0.021	0.092	-0.019	-0.026 **	0.874 ***	0.007	0.003	0.052
	1.19	4.46	9.01	1.26	1.51	1.27	-1.26	-1.98	5.52	1.23	0.29	0.92
R_{t}^{ew}	0.002	0.029	0.242 *	0.004	0.029	0.289 *	-0.021	-0.021	-0.091	-0.011	-0.021	-0.172
	0.26	1.01	1.69	0.42	1.28	1.82	-0.83	-1.39	-1.52	-0.52	-0.75	-1.26
$d_R_t^{ew}$	-0.007	0.051 *	0.512 ***	0.031	0.058 **	0.502 ***	-0.004	-0.019	0.521 ***	0.026 **	0.002	0.416 **
	-0.62	1.71	3.15	1.62	2.55	4.41	-0.27	-1.62	2.62	2.11	0.11	2.48
$R_t^{ew} \times d_R_t^{ew}$	-0.011	0.302 *	1.015 ***	0.121 ***	0.272 ***	* 1.026 **	0.048	-0.205 **	1.529 **	0.155 *	-0.101	1.275 ***
	-0.32	1.94	2.72	2.82	3.01	2.38	1.29	-2.51	1.92	1.77	-1.41	2.59
Chg_CONS	0.005	-0.001	-0.031	-0.001	-0.003	-0.031	0.009 **	0.007 **	-0.026	-0.010	-0.001	-0.051
	1.63	-0.42	-1.36	-0.71	-0.71	-1.52	2.44	2.04	-0.89	-0.92	-0.74	-1.02
Chg_GDP	0.003	0.001	0.009	0.000	0.001	0.021	0.006	0.003	0.102 *	0.001	0.004	0.047 *
	1.46	0.82	0.52	0.33	0.27	0.71	1.54	1.42	1.68	1.01	1.26	1.77
Chg_IPROD	-0.004 *	-0.003	-0.006	-0.001	0.000	-0.016	-0.006 **	-0.003	-0.052 *	-0.002	-0.001	-0.022 *
	-1.91	-1.02	-0.81	-1.02	-0.39	-0.98	-2.24	-1.42	-1.86	-0.89	-0.26	-1.70
Chg tbill	0.001	0.005 *	0.069 **	0.009 ***	0.011 ***	* 0.082 **	0.002	0.000	0.079 ***	0.004 *	0.007	0.081 ***
	1.42	1.83	2.33	3.02	3.52	2.06	0.96	0.52	3.01	1.74	0.99	3.21
Chg_TERM	-0.002	-0.001	-0.002	0.004	-0.001	-0.003	-0.001	0.001	0.039	0.001	0.004	0.055
	-1.35	-0.59	-0.52	0.61	-1.42	-0.16	-0.59	0.82	1.55	0.59	0.61	1.43
Chg_def	0.005	0.022	-0.192 *	-0.007	-0.010	-0.102	0.009 *	0.005	-0.221 *	-0.039 *	-0.005	-0.295 **
	1.52	1.21	-1.75	-0.81	-1.38	-1.46	1.69	1.25	-1.92	-1.68	-0.54	-2.13
n	36	36	36	36	36	36	36	36	36	36	36	36
Adj. R^2	0.51	0.17	0.38	0.43	0.44	0.40	0.53	0.41	0.41	0.45	0.02	0.40

Panel B: Basu regressions using value-weighted market return as the gain/loss pro	эху
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			Agg	regate			VW Earnings					
	ep_agg	eb_agg	ee_agg	dEp_agg	dEb_agg	dEe_agg	ep_vw	eb_vw	ee_vw	dEp_vw	dEb_vw	dEe_vw
Intercept	0.011	0.812 ***	1.116 **	* 0.011	0.013	0.009	0.015	-0.043	0.923 ***	* 0.013	0.006	0.419 *
	0.42	4.43	10.61	0.61	1.17	0.59	0.89	-1.27	3.89	0.98	0.68	1.72
R_t^{vw}	0.081 *	0.091 *	0.541	0.010	0.021	0.412 *	0.044 *	-0.013	-0.055	-0.013	0.054	-0.049
	1.69	1.88	1.46	0.97	0.98	1.87	1.66	-0.55	-0.69	-0.19	0.89	-0.10
$d_R_t^{vw}$	0.021	0.241	0.634	0.024	0.039 *	0.195 *	0.008	0.015	0.215	0.020 *	0.049	0.225
	1.03	1.56	1.48	1.58	1.93	1.67	0.58	0.91	1.25	1.71	1.59	1.34
$R_t^{vw} \times d_R_t^{vw}$	-0.033	0.071 *	0.283	0.031	0.051	0.281 *	-0.014	-0.010	1.113 *	0.061	-0.019	1.148 *
	-0.81	1.74	0.67	1.09	0.51	1.67	-0.95	-0.52	1.87	1.55	-0.24	1.71
Chg_CONS	0.005	-0.002	-0.009	0.001	-0.001	-0.009	0.004	0.003 *	-0.049	-0.003	0.000	-0.059
	1.52	-0.93	-1.43	0.19	-0.93	-0.51	1.11	1.71	-1.25	-1.35	-0.29	-1.55
Chg_GDP	0.004	0.001	0.008	0.000	0.001	0.008	0.004	-0.003	0.038	0.000	0.002	0.010
	1.32	0.31	0.93	0.63	0.64	1.12	1.35	-0.79	0.96	0.35	0.89	0.75
Chg_IPROD	-0.002	-0.001	-0.010	0.001	0.001	-0.003	-0.002	0.003 **	-0.010	-0.002	0.000	-0.004
	-1.62	-0.97	-0.59	-0.55	-0.90	-0.32	-1.13	1.98	-1.04	-0.54	0.45	-1.26
Chg_tbill	0.005 *	0.015 **	0.062 **	0.005 ***	0.016 **	0.061 **	0.004	-0.015	0.091 *	0.016 ***	0.010 **	0.098 **
	1.71	2.01	2.52	3.03	2.49	2.01	1.02	-0.72	1.78	3.03	2.05	2.45
Chg_TERM	0.001	0.002	0.031	0.005	0.000	0.009	0.002	-0.001	0.091	0.010	0.001	0.017
	0.81	0.42	1.35	0.89	0.49	1.35	0.73	-0.67	1.05	1.35	0.28	0.89
Chg_def	0.003	0.009	-0.168 *	-0.002	-0.013 *	-0.113	0.005	0.019	-0.201	-0.012	-0.011	-0.117
	1.23	1.02	-1.83	-0.64	-1.66	-1.03	1.25	1.47	-0.49	-1.43	-1.03	-0.87
n	36	36	36	36	36	36	36	36	36	36	36	36
Adj. R^2	0.47	0.19	0.31	0.35	0.28	0.26	0.43	0.08	0.14	0.29	0.28	0.18

Note. This table, Panel A (Panel B), reports the Basu regression with macroeconomic indicators and discount rate variables at the aggregate-level using equal-weighted (value-weighted) market return as the gain/loss proxy. R_t^{ew} measures the equal-weighted buy and hold market return from April of year t to March of year t + 1. R_t^{W} measures the value-weighted buy and hold market return from April of year t to March of year t + 1. Ep (or dEp) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged market equity. Eb (or dEb) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged book value of equity. *Ee* (or *dEe*) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged earnings. Following Kothari et al. (2006), we measure the portfolio values in three ways: The "Aggregate," denoted with a suffix agg, numbers equal the sum of the numerator divided by the sum of the denominator for firms in the portfolio. The "Equal weighted" and "Value weighted, denoted with a suffix ew and vw respectively, numbers are instead averages of firm-level ratios, beginning with per share numbers. $d_R_t^{ew}(d_R_t^{vw})$ is the dummy variable taking 1 when $R_t^{ew}(R_t^{vw})$ is less than zero, 0 otherwise. Chg CONS is four quarter change in personal consumption. Chg GDP is four quarter change in per capita growth rates of gross domestic product. Chg IPROD is four quarter change in industrial production growth. Chg tbill is four quarter change in the 3-month T-bill rate. Chg TERM is four quarter change in the yield spread between 10-year T-notes and 3-month T-bill rates. Chg def is four quarter change in the vield spread between Baa- and Aaa-rated corporate bonds. Our sample consists of firms with December fiscal year-end. We exclude stocks whose *dEp* ratios fall in the top and bottom 1% of their annual distributions. ***, **, and * represent two-tailed significance at the 1%, 5%, and 10% levels, respectively.

Table 6 presents the results for the Ball and Shivakumar (2006) modified accrual models. Panel A shows the results for the accruals models based on the modified Jones models and Panel B exhibits the results based on the modified Dechow and Dichev (2002) models. The intercepts for these regressions are all significantly negative. The coefficients on the change in revenues from Panel A are significantly positive at the 1% level consistent with of the modified Jones model predictions. There is also some evidence of a negative coefficient on gross PP&E. In Panel B using the modified Dechow and Dichev (2002) model, we find that the coefficients on aggregate cash flows become significantly negative, consistent with the role of accruals in mitigating noise in cash flows. The lead- and lag-cash flows are generally positive, consistent with both Dechow and Dichev (2002) and Ball and Shivakumar's (2006) findings. However, the coefficient on the interaction variables $R_t^{ew} \times dR_t^{ew}$ and $R_t^{vw} \times dR_t^{vw}$ are insignificant across all regressions, inconsistent with conditional conservatism at the aggregate level. A possible explanation is that the insignificant interaction term derives from the negative correlation effect between innovations in aggregate accruals and market returns (i.e., Hirshleifer et al., 2009). In order to mitigate the potential problems caused by this negative correlation between innovations in aggregate accruals and market returns we use the change in cash flows as an alternative proxy for gain and loss.

		acc_	ew		vw					
Intercept	-0.063 ***	-0.051 ***	-0.034 ***	-0.061 ***	Intercept	-0.039 ***	-0.029 ***	-0.051 ***	-0.039 ***	
	-5.22	-3.58	-3.03	-4.46		-3.25	-3.11	-4.59	-2.75	
dRev_ew	0.210 ***	0.201 ***	0.198 ***	0.198 ***	dRev_vw	0.119 ***	0.256 ***	0.215 ***	0.192 ***	
	7.10	4.69	2.99	3.13		3.02	2.93	3.02	3.29	
gppe_ew	0.011	0.014	0.012	-0.003	gppe_vw	-0.010	-0.003	-0.021 *	-0.024 **	
	0.97	1.12	0.76	-0.57		-0.95	-1.03	-1.72	-2.17	
R_t^{ew}		0.031	0.011	0.004	R_t^{vw}		0.010	0.011	0.003	
		1.48	0.95	1.23			0.67	1.01	0.43	
$d_R_t^{ew}$		0.027	0.015	0.010	$d_R_t^{vw}$		0.011	0.009	-0.001	
		1.26	0.77	0.36			0.97	1.49	-0.35	
$R_t^{ew} \times d_R_t^{ew}$		0.043	0.007	-0.008	$R_t^{vw} \times d_R_t^{vw}$		0.023	-0.007	-0.005	
		0.94	0.68	-0.60			1.58	-1.03	-0.49	
Chg_IPROD			0.003 *	0.003 **	Chg_IPROD			0.001 **	0.001 **	
			1.90	2.04				2.01	1.93	
Chg_CONS			0.000	0.003	Chg_CONS			0.002 **	0.003 **	
			0.34	1.33				1.98	2.00	
Chg_GDP			-0.001	-0.001	Chg_GDP			-0.003	-0.002	
			-0.89	-0.55				-1.58	-1.43	
Chg_tbill				-0.004 **	Chg_tbill				-0.002 *	
				-2.12					-1.68	
Chg_TERM				-0.003	Chg_TERM				-0.001	
				-1.11					-0.61	
Chg_def				0.011	Chg_def				0.004	
				1.53					1.02	
n	42	39	36	33	п	42	39	36	33	
$Adj. R^2$	0.37	0.42	0.43	0.49	Adj. R^2	0.27	0.27	0.36	0.41	

Table 6. Other conservatism models at aggregate-level using market return as the gain/loss proxy Panel A: Modified Jones Model

Note. This table, Panel A, reports the modified Jones regression with macroeconomic indicators and discount rate variables at the aggregate-level. Acc is the aggregate accruals. dRev is the aggregate revenue change and gppe is the aggregate gross PP&E. R_t^{ew} measures the equal-weighted buy and hold market return from April of year t to March of year t + 1. $R_t^{\nu\nu}$ measures the value-weighted buy and hold market return from April of year t to March of year t + 1. Ep (or dEp) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged market equity. Eb (or dEb) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged book value of equity. *Ee* (or *dEe*) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged earnings. Following Kothari et al. (2006), we measure the portfolio values in three ways: The "Aggregate." denoted with a suffix agg, numbers equal the sum of the numerator divided by the sum of the denominator for firms in the portfolio. The "Equal weighted" and "Value weighted, denoted with a suffix _ew and _vw respectively, numbers are instead averages of firm-level ratios, beginning with per share numbers. $d R_t^{ew} (d R_t^{vw})$ is the dummy variable taking 1 when R_t^{ew} (R_t^{w}) is less than zero, 0 otherwise. Chg CONS is four quarter change in personal consumption. Chg GDP is four quarter change in per capita growth rates of gross domestic product. Chg IPROD is four quarter change in industrial production growth. Chg tbill is four quarter change in the 3-month T-bill rate. Chg TERM is four quarter change in the yield spread between 10-year T-notes and 3-month T-bill rates. Chg def is four quarter change in the yield spread between Baa- and Aaa-rated corporate bonds. Our sample consists of firms with December fiscal year-end. We exclude stocks whose dEp ratios fall in the top and bottom 1% of their annual distributions. ***, **, and * represent two-tailed significance at the 1%, 5%, and 10% levels, respectively.

		acc	ew		acc vw					
Intercept	-0.152 ***	-0.079 ***	-0.035 **	-0.041 ***	Intercept	-0.077 ***	-0.041 ***	-0.031 **	-0.027 **	
-	-5.12	-3.25	-2.31	-3.05	-	-2.59	-2.61	-2.22	-2.32	
cf_ew	-0.392 ***	-0.388 **	-0.442 ***	-0.413 ***	cf_vw	-0.401 ***	-0.375 **	-0.445 ***	-0.414 ***	
	-2.64	-2.46	-2.97	-2.59		-2.43	-2.06	-2.89	-3.26	
lag_cf_ew	0.339 ***	0.333 **	0.298 **	0.288 ***	lag_cf_vw	0.225	0.141	0.164	0.125	
	2.59	2.52	2.32	2.62		0.99	1.07	1.22	1.54	
lead_cf_ew	0.295 **	0.235 *	0.199 *	0.207 *	lead_cf_vw	0.152 *	0.236 **	0.199 *	0.203 ***	
	1.99	1.85	1.71	1.67		1.59	2.07	1.83	2.98	
R_t^{ew}		0.002	-0.003	0.040	R_t^{vw}		0.003	-0.002	0.004	
		0.21	-0.62	0.62			0.56	-0.51	0.65	
$d_R_t^{ew}$		0.021	0.015	0.049	$d_R_t^{vw}$		0.000	-0.002	0.001	
		1.59	0.85	1.44			0.33	-0.66	0.36	
$R_t^{ew} \times d_R_t^{ew}$		0.081	0.037	0.036	$R_t^{vw} \times d_R_t^{vw}$		-0.031	-0.063	-0.063	
		0.94	1.12	0.79			-1.12	-1.13	-1.45	
Chg_IPROD			0.002	0.001	Chg_IPROD			0.001	0.001	
			0.34	0.72				1.55	1.34	
Chg_CONS			0.001	0.001	Chg_CONS			0.002	0.002 **	
			0.26	0.66				1.14	1.99	
Chg_GDP			0.002	0.001	Chg_GDP			0.002	0.000	
			1.03	0.79				0.88	-0.18	
Chg_tbill				0.001 *	Chg_tbill				0.001	
				1.68					1.64	
Chg_TERM				-0.001	Chg_TERM				0.000	
				-0.43					-0.67	
Chg_def				0.021 *	Chg_def				0.074 **	
				1.82					2.13	
n	41	38	35	32	n	41	38	35	32	
Adj. R^2	0.25	0.26	0.36	0.43	Adj. R^2	0.16	0.18	0.30	0.39	

Panel B: Modified Dechow and Dichev Model

Note. This table, Panel B, reports modified Dechow and Dichev regression with macroeconomic indicators and discount rate variables at the aggregate-level. Acc is the aggregate accruals. dRev is the aggregate revenue change and gppe is the aggregate gross PP&E. R_t^{ew} measures the equal-weighted buy and hold market return from April of year t to March of year t + 1. R_t^{vw} measures the value-weighted buy and hold market return from April of year t to March of year t + 1. Ep (or dEp) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged market equity. Eb (or dEb) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged book value of equity. Ee (or *dEe*) is the cross-sectional sum of earnings (or earnings changes) for all firms in the sample, scaled by the cross sectional sum of lagged earnings. Following Kothari et al. (2006), we measure the portfolio values in three ways: The "Aggregate," denoted with a suffix agg, numbers equal the sum of the numerator divided by the sum of the denominator for firms in the portfolio. The "Equal weighted" and "Value weighted, denoted with a suffix _ew and _vw respectively, numbers are instead averages of firm-level ratios, beginning with per share numbers. $d R_t^{ew} (d R_t^{vw})$ is the dummy variable taking 1 when $R_t^{ew}(\bar{R}_t^{vw})$ is less than zero, 0 otherwise. Chg_CONS is four quarter change in personal consumption. Chg GDP is four quarter change in per capita growth rates of gross domestic product. Chg IPROD is four quarter change in industrial production growth. Chg tbill is four quarter change in the 3-month T-bill rate. Chg TERM is four quarter change in the yield spread between 10-year T-notes and 3-month T-bill rates. Chg def is four quarter change in the yield spread between Baa- and Aaa-rated corporate bonds. Our sample consists of firms with December fiscal year-end. We exclude stocks whose dEp ratios fall in the top and bottom 1% of their annual distributions, ***, **, and * represent two-tailed significance at the 1%, 5%, and 10% levels, respectively.

Table 7 reports the result for the Ball and Shivakumar (2006) modified accruals models using change in cash flows dCF as the gain/loss proxy. When using the equal-weighted dCF_t measure as the gain/loss proxy both the modified Jones models and the Dechow and Dichev (2002) models convey conditional conservatism. In both panels A and B, the coefficient on the interaction term int_ dCF_ew becomes statistically significant and positive in regressions in which accruals are equal-weighted, consistent with the conditional conservatism in accruals recognition for bad news versus good news.

Panel A: Modi	ified Jones Mo	odel									
		acc_	ew		acc_vw						
Intercept	-0.063 ***	-0.048 ***	-0.039 ***	-0.037 ***	Intercept	-0.039 ***	-0.030 ***	-0.027 **	-0.029 **		
	-5.22	-3.32	-4.16	-2.69		-3.25	-3.98	-2.44	-2.21		
dRev_ew	0.210 ***	0.203 ***	0.222 ***	0.192 ***	dRev_vw	0.119 ***	0.156 ***	0.197 ***	0.191 ***		
	7.10	5.64	3.34	4.11		3.02	2.79	3.11	2.85		
gppe_ew	0.011	0.014	0.009 *	0.007 *	gppe_vw	-0.010	-0.008	-0.014 *	-0.021 **		
	0.97	1.54	1.72	1.69		-0.95	-1.12	-1.79	-2.13		
dCF_ew		-0.434 **	-0.729 ***	-0.540 *	dCF_vw		-0.397 *	-0.330 *	-0.291 **		
		-2.07	-3.32	-1.92			-1.71	-1.82	-1.99		
d_dCF_ew		0.004	0.005	0.013	d_dCF_vw		-0.004	-0.003	-0.004 *		
		1.22	1.43	1.36			-0.77	-0.99	-1.71		
int_dCF_ew		0.640 **	0.651 *	0.442 *	int_dCF_vw		0.283	0.132	0.176		
		1.99	1.77	1.68			1.02	0.62	0.91		
Chg_IPROD			0.001	0.001 **	Chg_IPROD			0.002 ***	0.003 **		
			0.90	1.99				2.91	2.12		
Chg_CONS			0.002	0.001	Chg_CONS			0.002 *	0.002 **		
			1.39	0.59				1.75	1.98		
Chg_GDP			0.000	-0.001	Chg_GDP			-0.003 *	-0.003 *		
			0.33	-0.72				-1.68	-1.94		
Chg_tbill				-0.001	Chg_tbill				-0.002		
				-0.22					-1.62		
Chg_TERM				0.000	Chg_TERM				-0.001		
				-0.31					-1.44		
Chg_def				0.014 *	Chg_def				0.007		
				1.78					1.03		
n	42	39	36	33	п	42	39	36	33		
Adj. R^2	0.37	0.50	0.56	0.60	Adj. R^2	0.27	0.32	0.50	0.51		

Table 7. Other conservatism models at aggregate-level using change in cash flows as the gain/loss proxy

 $chg_{1}bhl$ -0.001 $chg_{2}bhl$ -0.002-0.22-0.22-1.62 $Chg_{-}TERM$ 0.000 $Chg_{-}TERM$ -0.001 $Chg_{-}def$ $0.014 * Chg_{-}def$ 0.007n42393633n42393633n42393633n42393633 $Adj. R^2$ 0.370.500.560.60 $Adj. R^2$ 0.270.320.500.51This table, Panel A, reports modified Jones regression with macroeconomic indicators and discount rate variables at the aggregate-level using change in cash flows at the gain/loss proxy. Acc is the aggregate accruals. dCF_{-ew} and dCF_{-vw} are the aggregate cash flows change, equal- and value-weighted respectively. dRev is the aggregate revenue change and gppe is the aggregate gross PP&E. $d_{-}dCF$ is the dummy variable taking 1 when dCF is less than zero, 0 otherwise. int _dCF is the interaction term between dCF and $d_{-}dCF$. Following Kothari et al. (2006), we measure the portfolio values in three ways: The "Aggregate," denoted with a suffix _agg, numbers equal the sum of the numerator divided by the sum of the denominator for firms in the portfolio. The "Equal weighted" and "Value weighted, denoted with a suffix _ew and _vw respectively, numbers are instead averages of firm-level ratios, beginning with per share numbers Chg_CONS is four quarter change in personal consumption Chg_GDP is four

weighted, denoted with a suffix _ew and _vw respectively, numbers are instead averages of firm-level ratios, beginning with per share numbers. *Chg_CONS* is four quarter change in personal consumption. *Chg_GDP* is four quarter change in per capita growth rates of gross domestic product. *Chg_IPROD* is four quarter change in industrial production growth. *Chg_tbill* is four quarter change in the 3-month T-bill rate. *Chg_TERM* is four quarter change in the yield spread between 10-year T-notes and 3-month T-bill rates. *Chg_def* is four quarter change in the yield spread between Baa- and Aaa-rated corporate bonds. Our sample consists of firms with December fiscal year-end. We exclude stocks whose *dEp* ratios fall in the top and bottom 1% of their annual distributions. ***, **, and * represent

two-tailed significance at the 1%, 5%, and 10% levels, respectively.

Tuner D. mou			ew	acc vw					
Intercent	-0.152 ***	-0.062 ***	-0.049 **	-0.033 **	Intercent	-0.077 ***	-0.051 *	-0.015 *	-0.021 *
intercept	-5.12	-2 69	-2.51	-2.02	intercept	-2 59	-1.81	-1.72	-1.89
cf ew	-0 392 ***	-0 377 **	-0.801 ***	-0.684 ***	cf vw	-0 401 ***	-0.602 **	-0.819 ***	-0 713 **
<u></u>	-2.64	-2.10	-4.03	-3.92	9_11	-2.43	-2.27	-2.59	-2.44
lag cf ew	0.339 ***	0.592 ***	0.612 *	0.549 **	lag cf vw	0.225	0.398 *	0.498 *	0.299 *
	2.59	2.00	1.71	2.43		0.99	1.89	2.05	1.89
lead cf ew	0.295 **	0.232 *	0.282 *	0.198 *	lead cf vw	0.152 *	0.211 **	0.103	0.156 **
_ / _	1.99	1.78	1.77	1.73	_ / _	1.59	2.27	1.54	2.10
d dCF ew		0.006	0.005	0.005	d dCF vw		-0.002	-0.003	-0.002
		1.38	0.99	1.48			-1.00	-0.94	-1.04
int dCF ew		0.899 *	0.819 *	0.803 *	int dCF vw		0.403	0.499	1.011
		1.82	1.94	1.75			1.02	1.34	1.63
Chg IPROD			0.001	0.000	Chg IPROD			-0.001	0.000
0_			0.72	0.94	01			-1.15	-0.62
Chg CONS			0.002	0.002	Chg CONS			0.001	0.002
			0.81	0.88				0.95	1.12
Chg_GDP			0.001	0.001	Chg_GDP			0.001	0.000
			1.26	0.29				0.79	-0.54
Chg_tbill				0.001	Chg_tbill				0.002 *
				1.43					1.74
Chg_TERM				-0.001	Chg_TERM				-0.002
				-0.72					-1.32
Chg_def				0.009 *	Chg_def				0.010 *
				1.79					1.71
n	41	39	36	33	п	41	39	36	33
Adj. R^2	0.25	0.32	0.39	0.44	Adj. R^2	0.16	0.23	0.29	0.33

Panel B: Modified Dechow and Dichev model

Note. This table, Panel B, reports modified Dechow and Dichew regression with macroeconomic indicators and discount rate variables at the aggregate-level using change in cash flows at the gain/loss proxy. *Acc* is the aggregate accruals. *dCF_ew* and *dCF_ww* are the aggregate cash flows change, equal- and value-weighted respectively. *dRev* is the aggregate revenue change and *gppe* is the aggregate gross PP&E. *d_dCF* is the dummy variable taking 1 when *dCF* is less than zero, 0 otherwise. *int_dCF* is the interaction term between *cf* and *d_dCF*. Following Kothari et al. (2006), we measure the portfolio values in three ways: The "Aggregate," denoted with a suffix _agg, numbers equal the sum of the numerator divided by the sum of the denominator for firms in the portfolio. The "Equal weighted" and "Value weighted, denoted with a suffix _ew and _vw respectively, numbers are instead averages of firm-level ratios, beginning with per share numbers. *Chg_CONS* is four quarter change in personal consumption. *Chg_GDP* is four quarter change in the 3-month T-bill rate. *Chg_TERM* is four quarter change in the yield spread between 10-year T-notes and 3-month T-bill rates. *Chg_def* is four quarter change in the yield spread between Baa- and Aaa-rated corporate bonds. Our sample consists of firms with December fiscal year-end. We exclude stocks whose *dEp* ratios fall in the top and bottom 1% of their annual distributions. ***, **, and * represent two-tailed significance at the 1%, 5%, and 10% levels, respectively.

5. Conclusion

We examine conditional accounting conservatism at the aggregate level using both the Basu (1997) and Ball and Shivakumar (2006) models. We find some evidence consistent with conditional accounting conservatism at the aggregate level. Our results show that the sensitivity of aggregate accounting earnings to equal-weighted aggregate market returns is approximately three times as high in periods with negative aggregate returns as is in periods with positive aggregate returns. Our results also show that the inclusion of macroeconomic indicators and discount rate variables into the conditional accounting conservatism models improves the model specification. For example, when equal-weighted return is used as a gain/loss proxy the inclusion of macroeconomic indicators and discount rate proxies into the regression model increases the adjusted R^2 from 5% to 53%. Based on the empirical evidence from this study, we recommend that researchers who study the fundamental characteristics of accounting information in the context of aggregate accounting earnings include both macroeconomic indicators and discount rate variables as explanatory variables in their regression models in order to improve model specification and explanatory power. Our findings are consistent with the argument that an efficient market requires that aggregate accounting earnings recognize losses in a timelier manner than gains (refer to Shivakuma 2007 & 2010).

This study contributes to the literature as follows. First, using both the Basu (1997) and Ball and Shivakumar (2006)

models we document empirical evidence of conditional accounting conservatism at the aggregate level. Second, we demonstrate that adding macroeconomic indicators and discount rate variables into the "reverse regression models" for accounting earnings and returns at the aggregate level improves the model specification significantly. More importantly, our findings show that conditional accounting conservatism is still visible even after controlling for the relationship between the aggregate returns and discount rate. Third, our results add to the aggregate studies by showing that aggregate accruals are timelier in recognizing bad relative to good economic news at the aggregate level, suggesting that firms do manage accounting accruals in response to market-wide undervaluation. We therefore conclude that conditional accounting conservatism is a property of aggregate earnings, contrary to earlier studies.

However, our empirical tests are at most tests of joint hypotheses. That is, our hypotheses *H1a* and *H1b* are also a test of the assumption that our market gain/loss proxies, i.e., equal- and value-weighted market returns and change in cash flows, truly measure the underlying characteristic of aggregate level news. Future studies may consider different proxies for market gains/losses to test conditional accounting conservatism at aggregate level.

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